# THE BAKKEN FINANCIAL STATEMENTS YEARS ENDED DECEMBER 31, 2022 AND 2021



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#### **INDEPENDENT AUDITORS' REPORT**

Board of Directors The Bakken Minneapolis, Minnesota

### Report on the Audit of the Financial Statements *Opinion*

We have audited the accompanying financial statements of The Bakken (the Organization), which comprise the balance sheets as of December 31, 2022 and 2021, and the related statements of activities, functional expenses, and cash flows for the years then ended, and the related notes to the financial statements.

In our opinion, the financial statements referred to above present fairly, in all material respects, the financial position of The Bakken as of December 31, 2022 and 2021, and the results of its operations and its cash flows for the years then ended in accordance with accounting principles generally accepted in the United States of America.

#### Basis for Opinion

We conducted our audits in accordance with auditing standards generally accepted in the United States of America (GAAS). Our responsibilities under those standards are further described in the Auditors' Responsibilities for the Audit of the Financial Statements section of our report. We are required to be independent of The Bakken and to meet our other ethical responsibilities in accordance with the relevant ethical requirements relating to our audits. We believe that the audit evidence we have obtained is sufficient and appropriate to provide a basis for our audit opinion.

#### Responsibilities of Management for the Financial Statements

Management is responsible for the preparation and fair presentation of the financial statements in accordance with accounting principles generally accepted in the United States of America, and for the design, implementation, and maintenance of internal control relevant to the preparation and fair presentation of financial statements that are free from material misstatement, whether due to fraud or error.

In preparing the financial statements, management is required to evaluate whether there are conditions or events, considered in the aggregate, that raise substantial doubt about The Bakken's ability to continue as a going concern for one year after the date the financial statements are available to be issued.

#### Auditors' Responsibilities for the Audit of the Financial Statements

Our objectives are to obtain reasonable assurance about whether the financial statements as a whole are free from material misstatement, whether due to fraud or error, and to issue an auditors' report that includes our opinion. Reasonable assurance is a high level of assurance but is not absolute assurance and therefore is not a guarantee that an audit conducted in accordance with GAAS will always detect a material misstatement when it exists. The risk of not detecting a material misstatement resulting from fraud is higher than for one resulting from error, as fraud may involve collusion, forgery, intentional omissions, misrepresentations, or the override of internal control. Misstatements are considered material if there is a substantial likelihood that, individually or in the aggregate, they would influence the judgment made by a reasonable user based on the financial statements.

In performing an audit in accordance with GAAS, we:

- Exercise professional judgment and maintain professional skepticism throughout the audit.
- Identify and assess the risks of material misstatement of the financial statements, whether due
  to fraud or error, and design and perform audit procedures responsive to those risks. Such
  procedures include examining, on a test basis, evidence regarding the amounts and disclosures
  in the financial statements.
- Obtain an understanding of internal control relevant to the audit in order to design audit
  procedures that are appropriate in the circumstances, but not for the purpose of expressing an
  opinion on the effectiveness of The Bakken's internal control. Accordingly, no such opinion is
  expressed.
- Evaluate the appropriateness of accounting policies used and the reasonableness of significant accounting estimates made by management, as well as evaluate the overall presentation of the financial statements.
- Conclude whether, in our judgment, there are conditions or events, considered in the aggregate, that raise substantial doubt about The Bakken's ability to continue as a going concern for a reasonable period of time.

We are required to communicate with those charged with governance regarding, among other matters, the planned scope and timing of the audit, significant audit findings, and certain internal control related matters that we identified during the audit.

CliftonLarsonAllen LLP

Clifton Larson Allen LLP

Minneapolis, Minnesota May 11, 2023

### THE BAKKEN BALANCE SHEETS DECEMBER 31, 2022 AND 2021

	2022		2021
ASSETS	 		
CURRENT ASSETS			
Cash and Cash Equivalents	\$ 234,584	\$	313,391
Inventory	10,793		9,926
Prepaid Expenses	18,881		21,307
Pledges Receivable - Current Portion	138,945		22,612
Contribution Receivable from Lead Trust - Current Portion	300,000		300,000
Other Assets	-		12,000
Other Receivables	166,107		142,017
Total Current Assets	 869,310		821,253
LONG-TERM ASSETS			
Contribution Receivable from Lead Trust - Long-Term Portion	600,308		709,912
Library and Museum Collections	2,968,523		2,968,523
Pledges Receivable - Long-Term Portion	167,029		-
Investments	7,182,274		9,137,939
Financing Right-of-Use Asset, Net	3,195		_
Property and Equipment			
Land and Building	11,399,666		11,299,070
Fixtures and Equipment	 412,244		423,581
Total	 11,811,910	<u> </u>	11,722,651
Less: Accumulated Depreciation	 (6,905,252)		(6,408,199)
Total Property and Equipment	4,906,658		5,314,452
Total Long-Term Assets	 15,827,987		18,130,826
Total Assets	\$ 16,697,297	\$	18,952,079

## THE BAKKEN BALANCE SHEETS (CONTINUED) DECEMBER 31, 2022 AND 2021

	2022	
LIABILITIES AND NET ASSETS		
CURRENT LIABILITIES		
Capital Lease Obligations, Current	\$ -	\$ 1,907
Lease Obligations - Financing, Current	2,036	-
Accounts Payable	46,343	40,554
Accrued Payroll and Related Liabilities	145,987	142,341
Deferred Revenue	47,578	65,778
Borrowings Under the Line of Credit	325,000	130,000
Other Liabilities	3,850	409
Total Current Liabilities	570,794	380,989
LONG-TERM LIABILITIES		
Capital Lease Obligations, Long-Term	-	3,512
Lease Obligations - Financing, Long-Term	19	, -
Total Long-Term Liabilities	19	3,512
Total Liabilities	570,813	384,501
NET ASSETS		
Without Donor Restrictions:		
Undesignated	7,565,063	8,228,395
Board-Designated Endowment	7,182,274	9,137,939
Board-Designated		90,000
Total Unrestricted	14,747,337	17,456,334
With Donor Restrictions	1,379,147	1,111,244
Total Net Assets	16,126,484	18,567,578
Total Liabilities and Net Assets	\$ 16,697,297	\$ 18,952,079

### THE BAKKEN STATEMENTS OF ACTIVITIES YEARS ENDED DECEMBER 31, 2022 AND 2021

	2022				2021						
	Without Donor	With	Donor			With	Without Donor With		Vith Donor		
	Restrictions	Rest	trictions		Total	Re	estrictions	Re	estrictions		Total
SUPPORT AND OTHER REVENUE											
Support:											
Contributions, Cash	\$ 431,537	\$	616,898	\$	1,048,435	\$	312,865	\$	237,041	\$	549,906
Contributions, Donated Goods and Services	55,046				55,046		5,560				5,560
Total Public Support	486,583	\$	616,898	\$	1,103,481	\$	318,425	\$	237,041	\$	555,466
Other Revenue:											
Facility Use Fees	155,912		-		155,912		90,389		-		90,389
Program Service Fees, Net of Discounts and Scholarships											
of \$68,920 and \$31,256, Respectively	492,784		-		492,784		374,517		-		374,517
Change in Contribution Receivable from Lead Trust	-		190,396		190,396		_		194,612		194,612
Gain (Loss) on Disposal of Property and Equipment	(7,834)		-		(7,834)		560		-		560
Investment Income (Loss), Net of Investment Fees											
of \$52,562 and \$56,287, Respectively	(1,505,434)		-		(1,505,434)		850,845		-		850,845
COVID Relief Funds	165,769		-		165,769		1,175,584		-		1,175,584
Miscellaneous	16,003		-		16,003		38,504		-		38,504
Total Other Revenue	(682,800)		190,396		(492,404)		2,530,399		194,612		2,725,011
NET ASSETS RELEASED FROM RESTRICTIONS	539,391	(	(539,391)				622,506		(622,506)		
Total Support and Other Revenue	343,174		267,903		611,077		3,471,330		(190,853)		3,280,477
EXPENSES											
Program Services	2,130,768		-		2,130,768		1,850,576		-		1,850,576
Management and General	524,352		-		524,352		398,424		-		398,424
Fundraising	397,051		_		397,051		426,656				426,656
Total Expenses	3,052,171				3,052,171		2,675,656				2,675,656
CHANGE IN NET ASSETS	(2,708,997)		267,903		(2,441,094)		795,674		(190,853)		604,821
Net Assets - Beginning of Year	17,456,334	1,	,111,244		18,567,578		16,660,660		1,302,097	1	7,962,757
NET ASSETS - END OF YEAR	\$ 14,747,337	\$ 1,	,379,147	\$	16,126,484	\$ ^	17,456,334	\$	1,111,244	\$ 1	8,567,578

See accompanying Notes to Financial Statements.

### THE BAKKEN STATEMENT OF FUNCTIONAL EXPENSES YEAR ENDED DECEMBER 31, 2022

2022

925

1,783

397,051

5,755

\$ 524,352

925

25,283

\$ 3,052,171

**Program Services** Total Exhibits and Program Management Collections Education Public Services and General Fundraising Total Salaries 167,125 740,580 169,950 \$ 1,077,655 257,288 203,678 \$ 1,538,621 Benefits 16.044 81,781 14,875 112,700 20.428 16,360 149.488 **Pavroll Taxes** 12,504 55,146 12,677 80.327 18.944 15,777 115,048 **Total Personnel Costs** 195,673 877,507 197,502 1,270,682 296,660 235,815 1,803,157 Consultants 21,228 37,462 8,067 66,757 62,356 7,657 136,770 Advertising and Promotion 6.925 36,883 53,995 752 54.747 10,187 Program and Office Supplies 30.178 24,292 59.336 3.391 65.848 4,866 3.121 Special Event Expense 88 908 1,101 2,097 19,467 21,564 Information Technology 1,735 564 12,049 14,348 511 12,019 26,878 3,956 12,939 2,877 2,429 25,329 **Equipment and Repairs** 3,128 20,023 26,245 20,580 200,594 Occupancy 20,607 108,575 155,427 24,587 Travel 232 36 10,438 2,327 10.170 12,765 Conferences, Conventions, and Meetings 85 1,859 182 2,126 2,936 210 5,272 **Dues and Subscriptions** 1,989 2,956 1,041 5,986 3,694 9,680 Staff Development and Recruitment 213 1,233 895 2,341 49,840 29,498 81,679 Depreciation and Amortization 52,339 276,980 60,939 56,845 517,361 70,258 399,577 6,274 Insurance 4,926 25,953 37,153 5,827 4,919 47,899 Interest Expense 1,689 8,897 2,151 12,737 1,997 1,686 16,420

**Bad Debt Expense** 

**Total Expenses** 

Taxes and Fees

6,606

\$ 1,439,670

11,120

\$ 374,528

17,745

\$ 2,130,768

19

\$ 316,570

### THE BAKKEN STATEMENT OF FUNCTIONAL EXPENSES YEAR ENDED DECEMBER 31, 2021

2021 **Program Services** Total Exhibits and Program Management Total Collections Education Public Services and General Fundraising Salaries 155,726 636,404 152,154 944,284 222,396 211,142 \$ 1,377,822 **Benefits** 15,550 72.498 13.544 101,592 17,719 19,102 138.413 Pavroll Taxes 11,859 46,636 11,050 69.545 16,509 15,910 101.964 **Total Personnel Costs** 183,135 755,538 176,748 1,115,421 256,624 246,154 1,618,199 12,239 Consultants 20,281 7,325 39,845 29,760 67,359 136,964 Advertising and Promotion 4.208 4,814 28,382 160 28,550 19,360 8 Program and Office Supplies 22.182 56.979 3.121 2.744 62.844 4,549 30.248 Special Event Expense 17,836 17,836 1,334 19,170 Information Technology 1,620 82 12,259 13,961 710 11,859 26,530 2,078 9,435 2,227 2,044 17,904 **Equipment and Repairs** 13,740 2,120 17,340 107,664 17,550 Occupancy 16,849 73,475 25,093 150,307 Travel 1.148 3,021 32 1,180 1,841 Conferences, Conventions, and Meetings 51 232 386 727 2,909 103 1,796 **Dues and Subscriptions** 2,182 3,313 1,889 7,384 3,855 28 11,267 392 Staff Development and Recruitment 1,510 1,236 3,138 3,399 418 6,955 Depreciation and Amortization 268,665 66,722 60,568 68,258 522,957 58,744 394,131 Insurance 4,169 18,927 4,467 27,563 4,359 4,521 36,443 Interest Expense 981 4,453 1,051 6,485 1,025 1,064 8,574 **Bad Debt Expense** 9 Taxes and Fees 5,107 11,365 16,481 5,138 1,443 23,062

**Total Expenses** 

\$ 347,564

\$ 1,850,576

398,424

426,656

\$ 2,675,656

\$ 1,211,774

\$ 291,238

### THE BAKKEN STATEMENTS OF CASH FLOWS YEARS ENDED DECEMBER 31, 2022 AND 2021

		2022		2021
CASH FLOWS FROM OPERATING ACTIVITIES	•	(0.444.004)	•	004.004
Change in Net Assets	\$	(2,441,094)	\$	604,821
Adjustments to Reconcile Change in Net Assets to				
Net Cash Used by Operating Activities:		200 042		(4.004.400)
Realized (Gain) Loss on Investments		399,943		(1,001,408)
Unrealized Loss on Investments		1,185,995		242,035
Forgiveness of Paycheck Protection Program Loans		-		(641,846)
Bad Debt Expense		925		-
Depreciation Appetite time of BOLLA and the		515,491		522,957
Amortization of ROU Asset		1,870		(500)
(Gain) Loss on Disposal of Property and Equipment		7,834		(560)
Change in Contribution Receivable from Lead Trust		(190,396)		(194,612)
(Increase) Decrease in Current Assets:		(0.07)		
Inventory		(867)		3,330
Prepaid Expenses		2,426		(8,903)
Pledges Receivable		(283,362)		89,326
Other Receivables		(25,015)		(141,980)
Other Assets		12,000		(12,000)
Increase (Decrease) in Current Liabilities:				
Accounts Payable		5,789		3,804
Accrued Payroll and Related Liabilities		3,646		17,538
Deferred Revenue		(18,200)		51,791
Other Liabilities		3,441		(744)
Net Cash Used by Operating Activities		(819,574)		(466,451)
CASH FLOWS FROM INVESTING ACTIVITIES				
Purchases of Property and Equipment		(120,596)		(226,974)
Purchases of Investments		(6,538,017)		(6,889,842)
Proceeds from Sale of Investments		6,907,744		7,098,371
Net Cash Provided (Used) by Investing Activities		249,131		(18,445)
CASH FLOWS FROM FINANCING ACTIVITIES				
Distributions from Lead Trust		300,000		300,000
Principal Payments on Capital Lease Obligations		-		(1,769)
Payments on Notes Payable		-		(1,830)
Payments on Line of Credit		(855,000)		(450,000)
Payments on Finance Lease		(3,364)		-
Proceeds from Notes Payable		-		328,473
Proceeds from Line of Credit		1,050,000		350,000
Net Cash Provided by Financing Activities		491,636		524,874
CHANGE IN CASH AND CASH EQUIVALENTS		(78,807)		39,978
Cash and Cash Equivalents - Beginning of Year		313,391		273,413
CASH AND CASH EQUIVALENTS - END OF YEAR	\$	234,584	\$	313,391

#### NOTE 1 SUMMARY OF SIGNIFICANT ACCOUNTING POLICIES

#### **Nature of Business**

The Bakken (the Organization) is a tax-exempt, charitable organization operating as a museum in Minneapolis, Minnesota. The Bakken Museum inspires a passion for innovation by exploring the potential for science, technology, and the humanities to make the world a better place. Building a community at the intersection of science, technology, health, and wellness, The Bakken aims to leverage the past to inspire the next generation of innovators to transform the future.

#### **Financial Statement Presentation**

The Bakken's financial statements are presented in accordance with the Statement of Financial Accounting Standards relating to *Accounting for Contributions Received and Contributions Made*, and *Financial Statements of Not-for-Profit Organizations*. Under the provisions of these standards, net assets and revenues, gains, and losses are classified based on donor-imposed restrictions. Accordingly, net assets of The Bakken and changes therein are classified and reported as follows:

Net Assets Without Donor Restrictions – Net assets without donor restrictions represent resources over which the board of directors has discretionary control. Board-designated amounts represent those revenues which the board has set aside for a particular purpose. For the year ended December 31, 2021, the board has designated amounts for a reserve fund that is intended to be used for capital improvements, major projects, emergency repairs, special purposes, and other such purposes as the board shall determine. These designated funds were released in the year ended December 31, 2022. In addition, The board has designated a quasi-endowment to generate supporting income for current and future use.

Net Assets With Donor Restrictions – Net assets with donor restrictions represent resources whose use has been limited by donors to a specific purpose or time period. Some donor-imposed restrictions are temporary in nature, such as those that will be met by the passage of time or other events specified by the donor. Other donor-imposed restrictions are perpetual in nature, where the donor stipulates that resources be maintained in perpetuity. Gifts of long-lived assets and gifts of cash restricted for the acquisition of long-lived assets are recognized as restricted revenue when received and release from restrictions when the assets are placed in service. Donor-imposed restrictions are released when a restriction expires, that is, when the stipulated time has elapsed, when the stipulated purpose for which the resource was restricted has been fulfilled, or both. The Organization had no perpetually restricted net assets at December 31, 2022 and 2021.

#### Cash and Cash Equivalents

Cash and cash equivalents include checking, savings, and money market funds. The Bakken places its temporary cash investments with one financial institution. At times, such balances are in excess of Federal Deposit Insurance Corporation (FDIC) insurance limits.

#### Inventories

Inventories are valued at the lower of cost or net realizable value.

#### NOTE 1 SUMMARY OF SIGNIFICANT ACCOUNTING POLICIES (CONTINUED)

#### <u>Pledges</u>

Pledges receivable are stated at net realizable value. An allowance for doubtful accounts has been recorded in the amount of \$3,030 as of December 31, 2022 and 2021. Pledges that are expected to be collected within one year are recorded at their net realizable value. Pledges that are expected to be collected in future years are recorded at the present value of the amounts expected to be collected. The discounts on those amounts are computed using an imputed interest rate applicable to the year in which the pledge is received. This value is determined to be fair value and is calculated using an income approach of applying a discount rate technique in the year in which the pledge is received. Conditional pledges are not included as support until such times as the conditions are substantially met. There are no conditional pledges as of December 31, 2022 and 2021.

#### Contributions Receivable from Lead Trust

The Organization is the beneficiary of a charitable lead trust. The charitable lead trust provides for semiannual \$150,000 distributions for the longer of 20 years (beginning April 1997) or the life of the grantor and his wife. In 2018, the grantor passed away. At the end of the trust's term, the remaining assets will be distributed to the grantor's beneficiaries. The portion of the trust attributed to the future interest of the Organization was recorded in the statement of activities as with donor-restricted contributions in the period the trust was established. The contribution receivable by the Organization under the trust is recorded at the present value of the estimated future payments and is calculated using a discount rate of 8% and applicable mortality tables for his wife.

#### Investments

Investments are recorded at fair value. Investment income, including gains and losses on investments, is recorded as increases or decreases in net assets without donor restrictions unless its use is limited by donor-imposed restrictions or law. Donations received in the form of stocks, bonds, or other equities, will be recorded that the cash value equivalent at the time of donation. Sale of donated investments will be executed within a reasonable period after receipt.

#### **Library and Museum Collections**

The Library and Museum collections are comprised of various physical instruments, objects, and rare books. Collection items are stated at cost, if purchased, or at fair market value at date of receipt, if donated and if such items have a significant future benefit or economic value. Collection items are not depreciated. The Organization does not have a practice of selling assets from the collection.

#### **Exhibits**

Exhibit costs are expensed when incurred.

#### **Property and Equipment**

Land, building, fixtures, and equipment exceeding a capitalization threshold of \$5,000 are stated at cost if purchased or at fair market value at date of receipt if donated. Depreciation is provided on a straight-line basis over the estimated useful lives of the assets, generally 3 to 25 years. Expenditures for maintenance and repairs are expensed as incurred.

#### NOTE 1 SUMMARY OF SIGNIFICANT ACCOUNTING POLICIES (CONTINUED)

#### **Leases**

The Bakken leases a copier and determines if an arrangement is a lease at inception. Leases are reported on the balance sheet as a right-of-use (ROU) asset and lease liability. ROU assets represent the Organization's right to use an underlying asset for the lease term and lease liabilities represent the obligation to make lease payments arising from the lease. ROU assets and liabilities are recognized at the lease commencement date based on the present value of lease payments over the lease term. As most of the leases do not provide an implicit rate, the Bakken uses the incremental borrowing rate at the lease commencement date in determining the present value of lease payments. The lease ROU asset also includes any lease payments made and excludes lease incentives. The lease terms may include options to extend or terminate the lease when it is reasonably certain that the Organization will exercise that option. Lease expense for the lease payments is recognized on a straight-line basis over the lease term. The Bakken has elected to recognize payments for short-term leases with a lease term of 12 months or less as expense as incurred and these leases are not included as lease liabilities or right of use assets on the statements of financial position.

The Organization has elected not to separate nonlease components from lease components and instead accounts for each separate lease component and the nonlease component as a single lease component.

#### **Contributed Services**

During 2022 and 2021, respectively, 150 and 38 volunteers donated a substantial amount of their time to The Bakken's program services. The value of this donated time has not been recognized in the statements of activities since it does not meet the standards of recognition under accounting principles generally accepted in the United States of America (U.S. GAAP).

#### **Advertising Expenses**

Advertising costs are expensed when incurred. Advertising costs were \$54,747 and \$28,550 for the years ended December 31, 2022 and 2021, respectively.

#### **Functional Allocation of Expenses**

The costs of providing various program and supporting service activities have been summarized on a functional basis. Expenses that can be identified with a specific program are allocated directly according to their natural expenditure classification. Other expenses that are common to several functions are allocated generally on the amount of time spent by employees on each function. Accordingly, certain costs have been allocated across the program and supporting services that have benefited.

#### **Estimates and Assumptions**

Management uses estimates and assumptions in preparing financial statements in accordance with U.S. GAAP. Those estimates and assumptions affect the reported amounts of assets and liabilities, the disclosure of contingent assets and liabilities, and the reported revenues and expenses. Actual results could vary from the estimates that were used.

#### NOTE 1 SUMMARY OF SIGNIFICANT ACCOUNTING POLICIES (CONTINUED)

#### **Tax Exempt Status**

The Organization has a tax-exempt status under Section 501(c)(3) of the Internal Revenue Code and Minnesota Statute 209.3. Charitable contributions by donors are tax deductible. The Organization follows guidance in the income tax standard regarding the recognition of uncertain tax positions. This guidance prescribes recognition threshold principles for the financial statement recognition of tax positions taken or expected to be taken on a tax return that are not certain to be realized. The Organization is not aware of any uncertain tax positions taken. The Organization's tax returns are subject to review and examination by federal and state authorities.

#### **Fair Value Measurements**

The Organization follows Fair Value Measurements standards that establishes a framework for measuring fair value, establishes a fair value hierarchy based on the quality of inputs used to measure fair value, and requires expanded disclosures about fair value measurements. The Organization accounts for its contribution receivable from lead trust at fair value. In accordance with the Fair Value Measurement standard, the Organization has categorized its contribution receivable from lead trust based on the priority of the inputs to the valuation technique, into a three-level fair value hierarchy. The standard describes three levels of inputs that may be used to measure fair value.

Level 1 – Quoted prices in active markets for identical assets or liabilities that the reporting entity has the ability to access at the measurement date.

Level 2 – Financial assets and liabilities whose values are based on quoted prices in markets that are not active or model inputs that are observable either directly or indirectly for substantially the full term of the asset or liability.

Level 3 – Unobservable inputs for the asset or liability, that is, inputs that reflect the reporting entity's own assumptions about the assumptions market participants would use in pricing asset or liability (including risk assumptions) developed based on the best information available in the circumstances.

#### **Contributions Revenue**

Contributions received are recorded as support without or with donor restrictions, depending on the existence and/or nature of any donor restrictions. All donor-restricted contributions are reported as increases in net assets with donor restrictions, depending on the nature of the restrictions. When a restriction expires (that is, when a stipulated time restriction ends or purpose restriction is accomplished), net assets with donor restrictions are reclassified to net assets without donor restrictions and reported in the statements of activities as Net Assets Released from Restrictions. Conditional contributions and grants received but not yet earned are recorded as deferred revenue on the balance sheet.

#### NOTE 1 SUMMARY OF SIGNIFICANT ACCOUNTING POLICIES (CONTINUED)

#### Facility Use Fees

Facility use fees relates to amounts received in exchange for the use of the property for various events. Facility use fees are recorded as deferred revenue upon receipt until the rental event has taken place, at which point the revenue is recognized using the point in time method. As of December 31, 2022 and 2021, there are no contract assets. As of December 31, 2022, 2021, and 2020, contract liabilities consist of deferred revenue in the amount of \$34,450, \$45,513, and \$-0-, respectively.

#### **Program Service Fees**

Program service fees are made up of museum admission revenue, field trip revenue, camp event fees, and outreach revenue. Admission revenue is recognized as revenue upon the purchases of the ticket using the point in time method. Field trip, camp event and outreach revenue is recorded as deferred revenue upon receipt and recognized as revenue after the event has taken place using the point in time method. As of December 31, 2022 and 2021 contract assets consist of other receivables in the amount of \$-0- and \$12,100, respectively. As of December 31, 2022, 2021, and 2020, contract liabilities consist of deferred revenue in the amount of \$13,128, \$20,265, and \$13,987, respectively.

#### Reclassifications

Certain reclassifications have been made to the prior year financial statements to conform to the current year presentation. The reclassifications had no effect on the change in net assets or total net assets as previously reported.

#### **Subsequent Events**

In preparing these financial statements, the Organization has evaluated events and transactions for potential recognition or disclosure through May 11, 2023, the date the financials were available to be issued.

#### **Adoption of New Accounting Standards**

In February 2016, the Financial Accounting Standards Board (FASB) issued Accounting Standards Update (ASU) 2016-02, *Leases (Topic 842)*. This new standard increases transparency and comparability among organizations by requiring the recognition of ROU assets and lease liabilities on the balance sheet. Most prominent among the changes in the standard is the recognition of ROU assets and lease liabilities by lessees for those leases classified as operating leases. Under the standard, disclosures are required to meet the objective of enabling users of financial statements to assess the amount, timing, and uncertainty of cash flows arising from leases.

The Organization adopted the requirements of the guidance effective January 1, 2022, and has elected to apply the provisions of this standard to the beginning of the period of adoption, while continuing to present the comparative period in accordance with the guidance under the lease standard in effect during that period.

#### NOTE 1 SUMMARY OF SIGNIFICANT ACCOUNTING POLICIES (CONTINUED)

#### Adoption of New Accounting Standards (Continued)

The Organization has elected to adopt the package of practical expedients available in the year of adoption. The Organization has elected to adopt the available practical expedient to use hindsight in determining the lease term and in assessing impairment of the Organization's ROU assets.

In September 2020, the FASB issued ASU 2020-07, *Presentation and Disclosures by Not-for-Profit Entities for Contributed Nonfinancial Assets*. This standard requires that contributed nonfinancial assets are reported on a separate line item in the statements of activities, apart from contributions of cash and other financial assets. It also requires disclosure of disaggregated amounts of contributed nonfinancial assets by category that depicts the type of contributed nonfinancial assets along with additional qualitative information about the monetization of such assets, donor restrictions and valuation techniques. The adoption of this standard did not have any significant impact on the accompanying financial statements or disclosures.

#### NOTE 2 LIQUIDITY

The Bakken's liquidity management policy is to structure its financial assets to be available as its general expenditures, liabilities, and other obligations come due. For purposes of analyzing resources available to meet general expenditures over a 12-month period, the Organization considers all expenditures related to its ongoing activities of education programs, exhibit development and maintenance, collections and public programs as well as the conduct of services undertaken to support those activities to be general expenditures. To help manage unanticipated liquidity needs, the Organization has an available line of credit in the amount of \$1 million which it could draw upon, which is described in Note 8 of the financial statements. The Bakken also had a board-designated endowment for general expenditures, which is described in Note 10 of the financial statements.

#### NOTE 2 LIQUIDITY (CONTINUED)

As of December 31, 2022 and 2021, the following financial assets could readily be made available within one year of the balance sheet date to meet general expenditures:

	2022		 2021
Cash and Cash Equivalents	\$	234,584	\$ 313,391
Other Receivables		166,107	142,017
Other Assets		-	12,000
Pledges Receivable		305,974	22,612
Lead Trust Receivable		900,308	 1,009,912
Total Financial Assets		1,606,973	1,499,932
Less: Lead Trust Receivable with Liquidity Horizon			
Greater than One Year		(600,308)	(709,912)
Less: Pledges Receivable with Liquidity Horizon			
Greater than One Year		(167,029)	-
Donor Restricted Net Assets		(211,786)	 (100,258)
Total Financial Assets Available to Meet Cash Needs for General Expenditures			
Within One Year	\$	627,850	\$ 689,762

#### NOTE 3 CONTRIBUTION RECEIVABLE FROM LEAD TRUST - RELATED PARTY

The Organization's contribution receivable from lead trust is categorized as follows:

Year Ending December 31,	 2022 2		2021
2022	\$ -	\$	300,000
2023	300,000		300,000
2024	300,000		300,000
2025	300,000		300,000
2026	 150,000		-
Total Contributions Receivable	1,050,000		1,200,000
Less: Present Value Discount - 8%	(149,692)		(190,088)
Less: Current Portion of Contribution Receivable	 (300,000)		(300,000)
Long-Term Portion of Contribution Receivable	\$ 600,308	\$	709,912

#### NOTE 4 PLEDGES RECEIVABLE

Pledges receivable mainly consist of contributions from a limited number of foundations and contributions from fundraising events. Future receipts for the years ended December 31 are as follows:

Year Ending December 31,		2022		2022		2021
2022	\$	141,975	\$	25,642		
2023		100,000		-		
2024		100,000				
Total Pledges Receivable		341,975	<u>-</u>	25,642		
Less: Allowance for Doubtful Accounts		(3,030)		(3,030)		
Less: Present Value Discount		(32,971)		-		
Less: Current Portion of Pledges Receivable		(138,945)		(22,612)		
Long-Term Portion of Pledges Receivable	\$	167,029	\$	-		

The imputed interest rate utilized for computing the discount for long-term pledges was 7.5% as of December 31, 2022.

#### NOTE 5 INVESTMENTS

Investments consisted of the following at December 31:

	 2022	 2021
Equities	\$ 3,959,847	\$ 5,175,045
Fixed Income	2,164,156	2,925,747
Real Assets	317,888	561,625
Money Markets	 740,383	 475,522
Total	\$ 7,182,274	\$ 9,137,939

In general, investments are exposed to various risks, such as interest rate, credit, and overall market volatility risk. Due to the level of risk associated with certain investments, it is reasonably possible that changes in values of the investments will occur in the near term and that such changes could materially affect the amounts reported in the balance sheets.

#### NOTE 6 FAIR VALUE MEASUREMENTS

The Bakken uses fair value measurements to record fair value adjustments to certain assets and liabilities and to determine fair value disclosures. For additional information on how the Bakken values all other assets and liabilities, refer to Note 1 – Summary of Significant Accounting Policies.

#### NOTE 6 FAIR VALUE MEASUREMENTS (CONTINUED)

The following tables present the fair value hierarchy for the balance of the assets the Bakken measured at fair value on a recurring basis as of December 31:

	2022						
	Level 1	Level 2	Level 3	Total			
Domestic Equities	\$ 3,959,847	\$ -	\$ -	\$ 3,959,847			
Fixed Income	-	2,164,156	-	2,164,156			
Real Assets	317,888	<u> </u>		317,888			
Total	\$ 4,277,735	\$ 2,164,156	\$ -	6,441,891			
Money Markets				740,383			
Total Investments				\$ 7,182,274			
		20	021				
	Level 1	Level 2	Level 3	Total			
Domestic Equities	\$ 5,175,045	\$ -	\$ -	\$ 5,175,045			
Fixed Income	-	2,925,747	-	2,925,747			
Real Assets	561,625			561,625			
Total	\$ 5,736,670	\$ 2,925,747	\$ -	8,662,417			
Money Markets		_		475,522			
Total Investments				\$ 9,137,939			

#### NOTE 7 PENSION PLAN

The Bakken currently offers a 403b Retirement Plan to all employees who work over 1,040 hours per year. Beginning in 2001, employer contributions to the plan comply with a match structure approved by the board, up to a maximum allowed match of 5%. Contributions to the plan totaled \$47,067 and \$44,159 for the years ended December 31, 2022 and 2021, respectively.

#### NOTE 8 LINE OF CREDIT

On February 16, 2021, the Organization entered into a \$1,000,000 revolving line of credit agreement. Interest accrues at .75% over the prime rate on the line of credit. The line of credit expires on February 16, 2023. The board-designated endowment assets serve as the collateral on the line of credit. As of December 31, 2022 and 2021, there was \$325,000 and \$130,000 outstanding on the line of credit. On February 9, 2023, the line of credit was extended until February 16, 2024.

#### NOTE 9 NET ASSETS

#### With Donor-Restricted Net Assets

Net assets with donor restrictions consist of the following at December 31:

		2022	 2021		
Subject to Expenditure for Specified Purpose: Educational Programs	\$	211,786	\$ 100,258		
Subject to the Passage of Time: Contribution Receivable from Lead Trust Promises to Give that are Not Restricted by Donors,		900,308	1,009,912		
but Which are Restricted for Timing Total		267,053 1,167,361	1,074 1,010,986		
Total Net Assets with Donor Restrictions	\$	1,379,147	\$ 1,111,244		

#### **Restrictions Released**

Net assets released from restrictions were as follows for the years ended December 31:

	 2022	 2021
Net Asset Releases:	 	 
Educational Programs	\$ 238,341	\$ 194,774
Sustainability Plan	-	23,068
Time	 301,050	 404,664
Total Net Assets Released	\$ 539,391	\$ 622,506

#### **NOTE 10 ENDOWMENT**

The endowment is designated by the board of directors for general operations.

The board of directors has interpreted the Minnesota Uniform Prudent Management of Institutional Funds Act (UPMIFA) as requiring the preservation of the fair value of the original gift as of the date of the board-restricted endowment funds. As of December 31, 2022 and 2021 there are no donor-restricted endowments. We consider the following factors in making a determination to appropriate or accumulate board-restricted endowment funds:

- The duration and preservation of the fund
- The purposes of the organization and the donor-restricted endowment fund
- General economic conditions
- The possible effect of inflation and deflation
- The expected total return from income and the appreciation of investments
- Other resources of the organization
- The investment policies of the organization

#### NOTE 10 ENDOWMENT (CONTINUED)

Changes in endowment net assets for the years ended December 31 are as follows:

	2022							
	Without Donor Restrictions		With [	Donor				
			Restrictions		Total			
Endowment Balance - January 1, 2022	\$	9,137,939	\$	-	\$	9,137,939		
Contributions		-		-		-		
Investment Return		(1,515,707)		-		(1,515,707)		
Appropriations		(439,958)				(439,958)		
Endowment Balance - December 31, 2022	\$	7,182,274	\$	-	\$	7,182,274		
		2021						
	Without Donor		With Donor					
	F	Restrictions	Restrictions		Total			
Endowment Balance - January 1, 2021	\$	8,587,095	\$	-	\$	8,587,095		
Contributions		-		-		-		
Investment Return		850,844		-		850,844		
Appropriations		(300,000)				(300,000)		
Endowment Balance - December 31, 2021	\$	9,137,939	\$	_	\$	9,137,939		

#### **Investment and Spending Policies**

The Organization has adopted investment and spending policies for the endowment that attempt to provide a predictable stream of funding for operations while seeking to maintain the purchasing power of the endowment assets. Over time, long-term rates of return should be equal to an amount sufficient to maintain the purchasing power of the endowment assets, to provide the necessary capital to fund the spending policy, and to cover the costs of managing the endowment investments. The target minimum rate of return is the 5% after inflation on an annual basis. Actual returns in any given year may vary from this amount.

To satisfy this long-term rate-of-return objective, the investment portfolio is structured on a total-return approach through which investment returns are achieved through both capital appreciation (realized and unrealized) and current yield (interest and dividends). A significant portion of the funds are invested to seek growth of principal over time.

The Bakken uses an endowment spending-rate formula to determine the maximum amount to spend from the endowment. The rate, determined and adjusted from time to time by the board of directors, is applied to the average fair value of the endowment investments for the prior 12 quarters at December 31 of each year to determine the spending amount for the upcoming year. The spending rate maximum for 2022 and 2021 was 4%. The board approved an appropriation of \$439,958 and \$300,000 for the years ended December 31, 2022 and 2021, respectively. In establishing this policy, the Bakken considered the long-term expected return on the endowment and set the rate with the objective of maintaining the purchasing power of the endowment over time.

#### NOTE 11 LEASES

The Organization leases a copier under a long-term, non-cancelable lease agreement. The lease expires in 2024 with annual payments of \$2,244. In the normal course of business, it is expected that this lease will be renewed or replaced by a similar lease.

The following tables provide quantitative information concerning the Organization's lease for the year ended December 31, 2022:

Lease Cost	
Finance Lease Cost:	
Amortization of Right-of-Use Assets	\$ 2,013
Interest on Lease Liabilities	330
Total Lease Cost	\$ 2,343
Other Information	
Cash Paid for Amounts Included in the	
Measurement of Lease Liabilities:	
Operating Cash Flows from Finance Leases	\$ 330
Financing Cash Flows from Finance Leases	3,364
Right-of-Use Assets Obtained in Exchange for New	
Finance Lease Liabilities	\$ 5,453
Weighted-Average Remaining Lease Term -	
Finance Leases	1.6 Years
Weighted-Average Discount Rate - Finance Leases	7.51%

A maturity analysis of annual undiscounted cash flows for lease liabilities as of December 31, 2022, is as follows:

	Fir	Financing		
Year Ending December 31,	L	Leases		
2023	\$	2,249		
2024		19		
Undiscounted Cash Flows		2,268		
(Less) Imputed Interest		(213)		
Total Present Value	\$	2,055		
Short-Term Lease Liabilities	\$	2,036		
Long-Term Lease Liabilities		19		
Total	\$	2,055		

#### NOTE 12 NONFINANCIAL ASSETS

Contributions of assets other than cash are recorded at their estimated fair value. Contributions of services are recognized if the services received (a) create or enhance nonfinancial assets or (b) require specialized skills, are provided by individuals possessing those skills, and would typically need to be purchased if not provided by donation.

#### NOTE 12 NONFINANCIAL ASSETS (CONTINUED)

The Organization received without donor restricted in-kind contributions of services and supplies that are reported in the statement of activities as follows:

	December 31, 2022							
	Management					_		
	Pre	Programs Fund		ndraising	g and General		Total	
Professional Services	\$	-	\$	-	\$	36,380	\$	36,380
Auction Related		-		10,496		-		10,496
Other		4,425		425		3,320		8,170
Total	\$	4,425	\$	10,921	\$	39,700	\$	55,046
						_		
	December 31, 2021							
	Management							
	Pr	Programs Fundraisi		ndraising	and	and General		Total
Other	\$	5,560	\$	-	\$		\$	5,560
Total	\$	5,560	\$	-	\$	-	\$	5,560

Professional service in-kinds consist of human resources services and consulting provided to the Organization. The Organization utilizes third-party organizations to verify the value of the respective services.

Auction related in-kinds relate to various tickets, gift cards, and supplies contributed to the Organization through the Brilliant Silent Auction event. These in-kinds are valued at their fair market value.

Other in-kinds consist of several supplies that are needed by the Organization to operate. These in-kinds are recorded at their fair market value.

#### NOTE 13 RELATED PARTY TRANSACTIONS

Three board members are employees of two financial institutions from which The Bakken does their primary banking and investing. During 2022 and 2021, the Organization received contributions from board members and employees totaling \$56,784 and \$150,944, respectively.

#### **NOTE 14 CONCENTRATIONS**

Total contribution revenue for the years ended December 31, 2022 and 2021 consists of approximately 51% from two donors and 23% from one donor, respectively.

As of December 31, 2022, 88% of the Organization's pledges receivables were from one donor. As of December 31, 2021, there were no concentrations of pledges receivables.

If these receivables are not received, or if a significant reduction in the level of this support were to occur, it might have a significant effect on the Bakken's programs and activities.

#### NOTE 15 COVID-19 RELIEF FUNDS

In 2020, the Organization applied for and was approved for a \$313,373 loan under the Paycheck Protection Program (PPP) created as part of the relief efforts related to COVID-19 and administered by the U.S. Small Business Administration (SBA). The loan was received on April 17, 2020. The loan accrues interest at 1%, but payments are not required to begin for six months after the funding of the loan. Subsequent to this, the law changed the loan deferral terms retroactively. The PPP Flexibility Act and subsequent regulations supersede the loan agreement. The Organization is eligible for loan forgiveness of up to 100% of the loan, upon meeting certain requirements. The loan is uncollateralized and is fully guaranteed by the Federal government. The Organization received forgiveness of \$313,373 on January 19, 2021.

Under the second round of Paycheck Protection Program funding, the Organization applied for and was approved for an additional \$328,473 loan. The loan was received on January 29, 2021. The loan accrues interest at 1%, with the first 10 months of interest deferred, has a term of five years and is unsecured and guaranteed by the Small Business Administration. The Organization is eligible for loan forgiveness of up to 100% of the loan, upon meeting certain requirements. The Organization received forgiveness of \$328,473 on December 13, 2021.

The loan forgiveness has been recorded as COVID-19 relief funds on the statement of activities. The SBA may review funding eligibility and usage of funds for compliance with program requirements based on dollar thresholds and other factors. The amount of liability, if any, from potential noncompliance cannot be determined with certainty; however, management is of the opinion that any review will not have a material adverse impact on the Organization's financial position.

Grants from the government are recognized when all conditions of such grants are fulfilled or there is reasonable assurance that they will be fulfilled. During the years ended December 31, 2022 and 2021, the Organization complied with the conditions of the Employee Retention Credit (ERC) funding from the federal government in the amount of \$165,769 and \$502,719 in compliance with the program, respectively.

Grants related to this program are recorded as COVID-19 relief funds on the statement of activities and other receivables related to performance requirements being met and costs being incurred in compliance with the program during the year ended December 31, 2022. The Organization has an outstanding receivable of \$165,769 and \$129,877 for its Employee Retention Credit as of December 31, 2022 and 2021, respectively.

Additionally, there was \$31,019 of grants from the state and federal government for COVID-19 relief programs that were recorded as COVID-19 relief funds on the statement of activities. These funds have been received as of December 31, 2021.

